

TABELLE CONVERSIONE VOTI PROGRAMMA EXCHANGE

FACOLTÀ DI ECONOMIA E GIURISPRUDENZA

N.B. Le seguenti tabelle di conversione sono state redatte in base ai dati in possesso della Commissione *Double Degree e Mobilità Internazionale Studenti* - UCSC Piacenza-Cremona e sono da ritenersi valide e non modificabili, salvo indicazioni diverse presenti sul *Transcript of Records* emesso dall'Università ospitante al termine del suo soggiorno estero (e.g. variazione della scala di valutazione adottata dall'Università ospitante).

Applicable to students whose mobility experience takes place in the AY 2022/23.

April 12, 2022

AY 2021/2022

Index

European Countries

Austria.....	1
Belgium.....	1
Bulgaria.....	1
Croatia.....	1
Cyprus.....	2
Czech Republic.....	2
Denmark.....	2
Estonia.....	3
Finland.....	3
France.....	3
Germany.....	4
Greece.....	4
Hungary.....	4
Iceland.....	5
Ireland.....	5
Latvia.....	5
Liechtenstein.....	6
Lithuania.....	6
Luxembourg.....	6
Malta.....	6
The Netherlands.....	7
Norway.....	7
Poland.....	7
Portugal.....	8
Romania.....	8
Russian Federation.....	8
Serbia.....	8
Slovakia.....	9
Slovenia.....	9
Spain.....	9
Sweden.....	10
Switzerland.....	10
Turkey.....	11
Ukraine.....	12
United Kingdom.....	12

Non-European Countries

Argentina.....	13
Australia.....	14
Brazil.....	15
Canada.....	16
Chile.....	17
China.....	18
Colombia.....	19
India.....	20
Israel.....	21
Japan.....	21
Mexico.....	22
New Zealand.....	23
Peru.....	23
Puerto Rico.....	23
Singapore.....	24
South Africa.....	24
South Korea.....	24
Taiwan.....	25
Thailand.....	25
United States of America.....	26
Uruguay.....	27

Legend.....	28
--------------------	-----------

European Countries

AUSTRIA		
ECTS	Austrian grading system	UCSC PC
A	1	30
B	2	27
C	3	23
D		
E	4	18

BELGIUM				
ECTS	grading system 1	UCSC PC	grading system 2	UCSC PC
	Université Libre de Bruxelles (ULB)		Katholieke Universiteit (KU) Leuven; Université catholique de Louvain (UCL); Universiteit Gent; Université de Liège	
A	19.5; 20.0	30 e lode	20	30 e lode
	18.0; 18.5; 19.0	30	18; 19	30
	17.0; 17.5	29	17	29
B	16.5	28		
	15.5; 16.0	27	16	27
	15.0	26	15	26
C	14.5	25		
	13.5; 14.0	24	14	24
	13.0	23	13	23
D	12.5	22		
	11.5; 12.0	21	12	21
	11.0	20	11	20
E	10.5	19		
	10.0	18	10	18

BULGARIA		
ECTS	Bulgarian grading system	UCSC PC
A	6	30
B	5	27
C	4	23
D		
E	3	18

CROATIA		
ECTS	Croatian grading system	UCSC PC
A	5	30
B	4	27
C	3	23
D		
E	2	18

CYPRUS

ECTS	CYPRUS														US gr	
	Greek-Cypriot grading system University of Cyprus; Frederick University							Turkish-Cypriot grading system				US grading system University of Nicosia; Eastern Mediterranean University; Cyprus International University				
	(a)			(b)		(c)		%	#	α	UC PC	%	# (GPA)	α		UC PC
%	# 1	UC PC	# 2	UC PC	description	UC PC	%	#	α	UC PC	%	# (GPA)	α	UC PC		
A	96-100	9.6-10.0	30L	10	30	άριστα με διάκριση	30L	90-100	4.0	AA	30	93-100	4.0	A	30	
	90-95	9.0-9.5	30			άριστα	30									
	85-89	8.5-8.9	29													
B	82-84	8.2-8.4	28	8	27			85-89	3.5	BA	28	90-92	3.7	A-	28	
	78-81	7.8-8.1	27					87-89	3.3	B+	27					
	75-77	7.5-7.7	26					80-84	3.0	BB	26	83-86	3.0	B	26	
C	72-74	7.2-7.4	25	7	24	λίαν καλώς	24	75-79	2.5	CB	24	80-82	2.7	B-	25	
	68-71	6.8-7.1	24					77-79	2.3	C+	24					
	65-67	6.5-6.7	23					73-76	2.0	C	23					
D	62-64	6.2-6.4	22	6	21			70-74	2.0	CC	22	70-72	1.7	C-	22	
	58-61	5.8-6.1	21					67-69	1.3	D+	21					
	55-57	5.5-5.7	20					65-69	1.5	DC	20	63-66	1.0	D	20	
E	53-54	5.3-5.4	19	5	18	καλώς	18	60-64	1.0	DD	18	60-62	0.7	D-	18	
50-52	5.0-5.2	18														

CZECH REPUBLIC

ECTS	grading system 1				grading system 2					
	%	UCSC PC	# - description Czech Technical University in Prague	UCSC PC	%	UCSC PC	# 1 Charles University in Prague	UCSC PC	# 2 - description University of Economics Prague	UCSC PC
A	97-100	30 e lode	1 výborně	30	97-100	30 e lode	1	30	1 výborně	30
	93-96	30			93-96	30				
	90-92	29			90-92	29				
B	87-89	28	1.5 velmi dobře	27	87-89	28	1-	28		
	83-86	27			84-86	27				
	80-82	26			81-83	26				
C	77-79	25	2 dobře	24	79-80	25	2	24	2 velmi dobře	24
	73-76	24			77-78	24				
	70-72	23			75-76	23				
D	67-69	22	2.5 uspokojivě	21	72-74	22	2-	22		
	63-66	21			68-71	21				
	60-62	20			65-67	20				
E	55-59	19	3 dostatečně	18	63-64	19	3	18	3 dobře	18
	50-54	18			60-62	18				

DENMARK

ECTS	old grading system	UCSC PC	new grading system	UCSC PC
A	13	30 e lode	12	30
	12	30		
	11	29		
B	10	27	10	27
C	9	25	7	24
	8	23		
D	7	21	4	21
E	6	18	02	18

ESTONIA						
ECTS	%	UCSC PC	#	letter	description	UCSC PC
A	98-100	30 e lode	5	A	suurepärane	30
	94-97	30				
	91-93	29				
B	88-90	28	4	B	väga hea	27
	84-87	27				
	81-83	26				
C	78-80	25	3	C	hea	24
	74-77	24				
	71-73	23				
D	68-70	22	2	D	rahuldav	21
	64-67	21				
	61-63	20				
E	56-60	19	1	E	kasin	18
	51-55	18				

FINLAND					
ECTS	grading system 1	UCSC PC	grading system 2		UCSC PC
	%		#	letter	
A	97-100	30 e lode	5	A	30
	93-96	30			
	90-92	29			
B	87-89	28	4	B	27
	83-86	27			
	80-82	26			
C	77-79	25	3	C	24
	73-76	24			
	70-72	23			
D	67-69	22	2	D	21
	63-66	21			
	60-62	20			
E	55-59	19	1	E	18
	50-54	18			

FRANCE			
ECTS	grading system (a)	grading system (b)	UCSC PC
	Audencia Business School; ESSCA École de Management; Groupe Sup de Co La Rochelle; ISARA (Lyon); Neoma Business School; Toulouse Business School; Université Catholique de Lille (FGES)		
A	19.00-20.00	19.00-20.00	30 e lode
	17.00-18.99	17.00-18.99	30
	16.00-16.99	16.00-16.99	29
B	15.30-15.99	15.30-15.99	28
	14.60-15.29	14.60-15.29	27
	14.00-14.59	14.00-14.59	26
C	13.30-13.99	13.30-13.99	25
	12.60-13.29	12.60-13.29	24
	12.00-12.59	12.00-12.59	23
D	11.70-11.99	11.30-11.99	22
	11.30-11.69	10.60-11.29	21
	11.00-11.29	10.00-10.59	20
E	10.50-10.99	9.00-9.99	19
	10.00-10.49	8.00-9.99	18

GERMANY						
ECTS	grading system 1 ESB Business School	UCSC PC	grading system 2 Universität Trier	UCSC PC	grading system 3	UCSC PC
A	1.0	30 e lode	1.0	30 e lode	1	30
	1.3;1.2;1.1	30	1.3	30		
	1.5;1.4	29				
B	1.7;1.6	28	1.7	28	2	27
	1.8	27	2.0	27		
	2.0;1.9	26				
C	2.3;2.2;2.1	25	2.3	25	3	23
	2.7;2.6;2.5;2.4	24	2.7	24		
	3.0;2.9;2.8	23	3.0	23		
D	3.2;3.1	22	3.3	21		
	3.4;3.3	21				
	3.5	20				
E	3.7;3.6	19	3.7	19	4	18
	4.0;3.9;3.8	18	4.0	18		

GREECE																	
ECTS	grading system 1						grading system 2						US grades				
	(a)		(b)		(c)		(a)			(b)							
	# 1	UCSC PC	# 2	UCSC PC	letter	description	UCSC PC	The American College of Greece – School of Business (undergraduate)			The American College of Greece – ALBA Business School (graduate)						
							#	letter	UCSC PC	# (GPA)	letter	UCSC PC					
A	9.51-10.00	30L	10	30L	A	άριστα	30	4.0	A	30	4.0	A	30	A			
	9.00-9.50	30	9 & 9.5	30													
	8.50-8.99	29	8.5	29													
B	8.20-8.49	28	8	27			3.7	A-	28	3.7	A-	28	B				
	7.80-8.19	27															
	7.50-7.79	26					7.5	26									
C	7.20-7.49	25	7	24	B	λίαν καλώς	24	3.5	B+	26	2.7	B-	25	C			
	6.80-7.19	24															
	6.50-6.79	23						6.5	23								
D	6.20-6.49	22	6	21							1.7	C-	22				
	5.80-6.19	21						5.5	22								
	5.50-5.79	20															
E	5.30-5.49	19	5	18	Γ	καλώς	18				1.3	D+	20				
	5.00-5.29	18															

HUNGARY		
ECTS	Hungarian grading system	UCSC PC
A	5	30
B	4	27
C	3	23
D		
E	2	18

ICELAND					
ECTS	grading system 1		UCSC PC	grading system 2	UCSC PC
	undergraduate	graduate			
A	9.7-10.0	9.7-10.0	30 e lode	10	30 e lode
	9.3-9.6	9.3-9.6	30	9.5	30
	9.0-9.2	9.0-9.2	29	9	29
B	8.7-8.9	8.7-8.9	28	8.5	27
	8.3-8.6	8.3-8.6	27		
	8.0-8.2	8.0-8.2	26		
C	7.7-7.9	7.7-7.9	25	7.5	24
	7.3-7.6	7.3-7.6	24		
	7.0-7.2	7.0-7.2	23		
D	6.7-6.9	6.8-6.9	22	6.5	22
	6.3-6.6	6.6-6.7	21		
	6.0-6.2	6.5	20		
E	5.5-5.9	6.3-6.4	19	5.5	19
	5.0-5.4	6.0-6.2	18		

IRELAND								
ECTS	grading system 1		grading system 2		UCSC PC	grading system 3		
	DCU Business School	UCSC PC	University College Dublin (UDC)			UCSC PC	# - description - letter	UCSC PC
	%		%	letter				
A	80-100	30 e lode	76.67-100.00	A+	30 e lode	1 first class - A	30	
	75-79	30	73.33-76.66	A	30			
	70-74	29	70.00-73.32	A-	29			
B	67-69	28	66.67-69.99	B+	28	2.1 upper second class - B	27	
	63-66	27	63.33-66.66	B	27			
	60-62	26	60.00-63.32	B-	26			
C	57-59	25	56.67-59.99	C+	25	2.2 lower second class - C	23	
	53-56	24	53.33-56.66	C	24			
	50-52	23	50.00-53.32	C-	23			
D	48-49	22	46.67-49.99	D+	22			
	46-47	21	43.33-46.66	D	20			
	45	20						
E	43-44	19	40.00-43.32	D-	18	3 third class - D	18	
	40-42	18						

LATVIA		
ECTS	Latvian grading system	UCSC PC
A	10	30
	9	29
B	8	27
C	7	24
D	6	21
E	5	19
	4	18

LIECHTENSTEIN		
ECTS	Liechtenstein grading system	UCSC PC
A	6	30
B	5.5	27
C	5	24
D	4.5	21
E	4	18

LITHUANIA			
ECTS	#	description	UCSC PC
A	10	puikiai	30
B	9	labai gerai	27
C	8	gerai	24
D	7	vidutiniškai	22
	6	patenkinamai	20
E	5	silpnai	18

LUXEMBOURG		
ECTS	Luxembourgish grading system	UCSC PC
A	20	30 e lode
	18-19	30
	17	29
B	16	27
	15	26
C	14	24
	13	23
D	12	21
	11	20
E	10	18

MALTA					
ECTS	grading system 1		UCSC PC	grading system 2	
	%	letter		# - description	UCSC PC
A	95-100	A+	30	I first class	30
	80-94	A	29		
B	75-79	B+	27	IIA upper second class	27
	70-74	B	26		
C	65-69	C+	24	IIB lower second class	23
	55-64	C	23		
D	50-54	D+	21	III third class	18
E	45-49	D	18		

THE NETHERLANDS								
ECTS	grading system 1	UCSC PC	grading system 2 (a)	UCSC PC	grading system 2 (b)	UCSC PC	grading system 3	UCSC PC
	Avans School of International Studies (ASIS) Maastricht University		Tilburg University		Wageningen University		University of Groningen	
A	9.6-10.0	30L	10	30L	10	30L	10	30L
	8.6-9.5	30	9 & 9.5	30	9 & 9.5	30	9	30
	8.0-8.5	29	8.5	29	8.5	29		
B	7.7-7.9	28	8	28	8	27	8	27
	7.4-7.6	27						
	7.0-7.3	26	7.5	26				
C	6.8-6.9	25	7	24	7.5	25	7	23
	6.6-6.7	24			7	23		
	6.5	23						
D	6.3-6.4	22	6.5	21	6.5	21		
	6.1-6.2	21						
	6.0	20						
E	5.8-5.9	19	6	18	6	18	6	18
	5.5-5.7	18						

NORWAY		
ECTS	Norwegian grading system	UCSC PC
A	A	30
B	B	27
C	C	24
D	D	21
E	E	18

POLAND								
ECTS	grading system 1	UCSC PC	grading system 2		UCSC PC	grading system 3		UCSC PC
			(a)	(b)		(a)	(b)	
A	5.50	30 e lode	5.5 or 6.0	5+	30 e lode	5.0	5	30
	5.25-5.49	30	5.0	5	30			
	5.00-5.24	29						
B	4.84-4.99	28	4.5	4+	27	4.5	4+	27
	4.67-4.83	27						
	4.50-4.66	26						
C	4.44-4.49	25	4.0	4	24	4.0	4	24
	4.17-4.33	24						
	4.00-4.16	23						
D	3.84-3.99	22	3.5	3+	21	3.5	3+	21
	3.67-3.83	21						
	3.50-3.66	20						
E	3.25-3.49	19	3.0	3	18	3.0	3	18
	3.00-3.24	18						

PORTUGAL				
ECTS	grading system 1	UCSC PC	grading system 2	UCSC PC
			Católica Lisbon School of Business & Economics	
A	20	30 e lode	20	30 e lode
	19	30	18-19	30
	18	29	17	29
B	17	28	16	27
	16	26	15	26
C	15	25	14	24
	14	23	13	23
D	13	22	12	21
	12	20	11	20
E	11	19	10	18
	10	18		

ROMANIA		
ECTS	Rumanian grading system	UCSC PC
A	10	30
B	9	27
C	8	25
	7	23
D	6	21
E	5	18

RUSSIAN FEDERATION		
ECTS	Russian grading system	UCSC PC
A	5	30
B		
C	4	24
D		
E	3	18

SERBIA					
ECTS	%	UCSC PC	#	description	UCSC PC
A	98-100	30 e lode	10	одличан	30
	94-97	30			
	91-93	29			
B	88-90	28	9	изузетно добар	27
	84-87	27			
	81-83	26			
C	78-80	25	8	врло добар	24
	74-77	24			
	71-73	23			
D	68-70	22	7	добар	21
	64-67	21			
	61-63	20			
E	56-60	19	6	довољан	18
	51-55	18			

SLOVAKIA		
ECTS	Slovak grading system	UCSC PC
A	1	30
B	1.5	27
C	2	24
D	2.5	21
E	3	18

SLOVENIA		
ECTS	Slovenian grading system	UCSC PC
A	10	30
B	9	27
C	8	24
D	7	21
E	6	18

SPAIN					
ECTS	grading system 1		UCSC PC	grading system 2	UCSC PC
	(a)	(b)		# - description	
A	9.70-10.00	9.7-10.0	30 e lode	4 matricula de honor	30 e lode
	9.30-9.69	9.3-9.6	30	3 sobresaliente	30
	9.00-9.29	9.0-9.2	29		
B	8.70-8.99	8.7-8.9	28		
	8.30-8.69	8.3-8.6	27		
	8.00-8.29	8.0-8.2	26		
C	7.70-7.99	7.7-7.9	25	2 notable	24
	7.30-7.69	7.3-7.6	24		
	7.00-7.29	7.0-7.2	23		
D	6.70-6.99	6.7-6.9	22		
	6.30-6.69	6.3-6.6	21		
	6.00-6.29	6.0-6.2	20		
E	5.50-5.99	5.5-5.9	19	1 aprobado	18
	5.00-5.49	5.0-5.4	18		

TURKEY															
ECTS	grading system 1 (a) undergraduate <small>Boğaziçi University</small>			UCSC PC	grading system 1 (b) graduate <small>Boğaziçi University</small>			UCSC PC	grading system 2		UCSC PC	grading system 3		UCSC PC	US grades
	%	#	letter		%	#	letter		# (GPA)	letter		# (GPA)	letter		
	A	90-100	4.0		AA	30	90-100		4.0	AA		30	4.0		
												4.0	A	30	
B	85-89	3.5	BA	28	85-89	3.5	BA	27	3.7	A-	28	3.7	A-	28	B
	80-84	3.0	BB	26	80-84	3.0	BB	24	3.3	B+	27	3.3	B+	27	
C	75-79	2.5	CB	24	75-79	2.5	CB	21	3.0	B	26	3.0	B	26	C
									2.7	B-	25	2.7	B-	25	
D	70-74	2.0	CC	22	70-74	2.0	CC	18	2.3	C+	24	2.3	C+	24	D
	60-69	65-69	1.5	DC	20				2.0	C	23	2.0	C	23	
E	50-59	60-64	1.0	DD	18				1.7	C-	22	1.7	C-	22	D
									1.3	D+	20	1.3	D+	20	
									1.0	D	18	1.0	D	18	

AY 2022/2023

UKRAINE														
ECTS	percentage grading system					Ukrainian grading system				Russian grading system				
	% 1 Mikolayiv National University	% 2 Dnipropetrovsk University	% 3	% 4 Kyiv National Trade-Economics University	UCSC PC	# 1	UCSC PC	# 2	UCSC PC	# 1	UCSC PC	# 2	description	UCSC PC
A	97-100	97-100	97-100	97-100	30L	11.50-12.00	30L	12	30L	5+	30L	5	відмінно	30
	93-96	93-96	93-96	93-96	30	10.50-11.49	30	11	30	5	30			
	90-92	90-92	90-92	90-92	29	10.00-10.49	29	10	29	5-	29			
B	87-89	87-89	87-89	87-89	28	9.50-9.99	28	9	27	4+	27	4	добре	24
	83-86	83-86	83-86	84-86	27	9.00-9.49	27							
	80-82	80-82	80-82	82-83	26	8.50-8.99	26							
C	75-79	77-79	77-79	80-81	25	8.00-8.49	25	8	25	4	25	4	добре	24
	70-74	73-76	73-76	77-79	24	7.50-7.99	24	7	23	4-	23			
	65-69	70-72	70-72	75-76	23	7.00-7.49	23							
D	62-64	67-69	68-69	73-74	22	6.50-6.99	22	6	21	3+	21	3	задовільно	18
	58-61	63-66	66-67	71-72	21	6.00-6.49	21							
	55-57	60-62	65	69-70	20	5.50-5.99	20							
E	53-54	55-59	63-64	65-68	19	5.00-5.49	19	5	19	3	19	3	задовільно	18
	50-52	50-54	60-62	60-64	18	4.00-4.99	18	4	18	3-	18			

UNITED KINGDOM																
ECTS	grading system 1				UCSC PC	grading system 2			UCSC PC	grading system 3			UCSC PC	grading system 4		UCSC PC
	Lancaster University Management School (LUMS); London School of Economics					#	letter	UCSC PC		London School of Economics				# - description - letter		
	undergraduate		graduate							summer school						
	%	# - LUMS	%	%						"US" letter						
A	80.00-100.00		21.0-24.0		80.00-100.00		30L	22	A1	30L	80-100	A+	30L	1 first class - A	30	
	75.00-79.99		19.5-20.9		75.00-79.99		30	20-21	A3;A2	30	70-79	A	30			
	70.00-74.99		18.0-19.4		70.00-74.99		29	18-19	A5;A4	29						
B	67.00-69.99		17.1-17.9		68.00-69.99		28	17	B1	28	65-69	A-	28	2.1 upper second class - B	27	
	63.00-66.99		15.9-17.0		66.00-67.99		27	16	B2	27	60-64	B+	26			
	60.00-62.99		15.0-15.8		65.00-65.99		26	15	B3	26						
C	57.00-59.99		14.1-14.9		63.00-64.99		25	14	C1	25	50-59	B	24	2.2 lower second class - C	23	
	53.00-56.99		12.9-14.0		61.00-62.99		24	13	C2	24						
	50.00-52.99		12.0-12.8		60.00-60.99		23	12	C3	23						
D	48.00-49.99		11.4-11.9		58.00-59.99		22	11	D1	22	48-49	B-	22	3 third class - D	18	
	46.00-47.99		10.8-11.3		56.00-57.99		21	10	D2	20	42-47	C+	20			
	45.00-45.99		10.5-10.7		55.00-55.99		20									
E	43.00-44.99		9.9-10.4		53.00-54.99		19	9	D3	18	40-41	C	18			
	40.00-42.99		9.0-9.8		50.00-52.99		18									

Non-European Countries

ARGENTINA								
US grades	grading system 1	UCSC PC	grading system 2		UCSC PC	grading system 3	UCSC PC	ECTS
	#		#	letter		#		
A	9.75-10.00	30 e lode	10	A	30	10	30	A
	9.50-9.74	30						
	9.25-9.49	29						
B	9.00-9.24	28	9	A-	28	9	27	B
	8.50-8.99	27						
	8.00-8.49	26	8	B+	26			
C	7.50-7.99	25	7	B	24	8	24	C
	7.00-7.49	24						
	6.50-6.99	23						
D	6.00-6.49	22	6	B-	22	7	21	D
	5.50-5.99	21						
	5.00-5.49	20	5	C+	20			
	4.50-4.99	19	4	C	18	6	18	E
4.00-4.49	18							

AY 2022/2023

AUSTRALIA																			
grading system %	UCSC PC	ECTS	grading system 1 <small>University of South Australia</small>	UCSC PC	grading system 2 <small>University of Sidney; University of Technology Sidney; James Cook University; University of Southern Queensland; University of Queensland</small>			UCSC PC	grading system 3 <small>University of Melbourne</small>	UCSC PC	grading system 4 <small>La Trobe University; Australian National University; University of Western Australia</small>		UCSC PC	grading system 5 <small>University of Notre Dame</small>		UCSC PC			US grades
					(a)	(b)	(c)				(a)	(b)		# (GPA)	letter	under	post (business)	post	
95-100	30 e lode	A	HD	30	HD	HD	7	30	H1	30	A	HD	30	4.00	A	30	30	30	A
90-94	30																		
85-89	29																		
80-84	28	B	D	27	D	A	6	27	H2A	27	B	D	26	3.67	A-	28	28	28	B
78-79	27																		
75-77	26																		
70-74	25	C	C	24	C	B	5	23	H2B	25	C	C	22	2.67	B-	25	24	22	C
68-69	24																		
65-67	23																		
60-64	22	D	P1	21	P	C	4	18	H3	23	C	C	22	2.33	C+	24	22	20	D
58-59	21																		
55-57	20																		
53-54	19	E	P2	18	P	C	4	18	P	18	D	P	18	1.67	C-	22	18	18	D
50-52	18																		

AY 2022/2023

BRAZIL																		
US grades	grading system 1				grading system 2						grading system 3				grading system 4			
	FGV																	
	%	UCSC PC	#	UCSC PC	%	UCSC PC	#	UCSC PC	#	UCSC PC	%	UCSC PC	#	UCSC PC	letter - description	UCSC PC		
A	98-100	30L	10	30L	98-100	30L	9.80-10.00	30L	10	30L	100	30L	10	30	A excelente; superior (SS)	30		
	95-97	30	9.5	30	95-97	30	9.50-9.79	30	9.5	30	98-99	30					97	29
	93-94	29	9	28	93-94	29	9.30-9.49	29	9	28	95-96	28					9.5	28
	90-92	28			90-92	28	9.00-9.29	28			93-94	27					90-92	26
B	87-89	27	8.5	27	87-89	27	8.70-8.99	27	8.5	27	87-89	25	8.5	24	B bom; médio superior (MS)	24		
	83-86	26	8	25	83-86	26	8.30-8.69	26	8	25	85-86	24					8.5	24
	80-82	25			80-82	25	8.00-8.29	25			8	25					82-84	23
C	77-79	24	7.5	24	77-79	24	7.70-7.99	24	7.5	24	78-79	21	7.5	20	C acceptable; médio (MM)	18		
	73-76	23	7	22	73-76	23	7.30-7.69	23	7	22	75-77	20					7.5	20
	70-72	22			70-72	22	7.00-7.29	22			7	22					73-74	19
D	65-69	21	6.5	21	68-69	21	6.80-6.99	21	6.5	20	70-72	18	7	18	C acceptable; médio (MM)	18		
	60-64	20	6	20	65-67	20	6.50-6.79	20			78-79	21	7.5	20				
	55-59	19	5.5	19	63-64	19	6.30-6.49	19			75-77	20	7	18				
	50-54	18	5	18	60-62	18	6.00-6.29	18			6	18	70-72	18			7	18

AY 2022/2023

CANADA																			
US grades	grading system 1	Alberta	UCSC PC		British Columbia	UCSC PC			Newfoundland and Labrador	UCSC PC	Ontario (a) Ryerson University	UCSC PC	Ontario (b) & Saskatchewan undergraduate Goodman School of Business - Brock University; Niagara College Canada	UCSC PC	Ontario (b) & Saskatchewan graduate Goodman School of Business - Brock University	UCSC PC	grading system 2	Quebec	UCSC PC
			under	graduate		under	master	Ph.D.											
A	90.00-100.00	A+	30L	30L	A+	30L	30L	30L	A+	30L	A+	30L	A	30	A+	30L	96.00-100.00	A+	30L
	85.00-89.99	A	30	30	A	30	30	30	A	30	A	30			A	30	91.00-95.99	A	30
	80.00-84.99	A-	28	28	A-	28	28	27	A-	28	A-	28			A-	28	86.00-90.99	A-	28
B	77.00-79.99	B+	27	26	B+	27	26	24	B+	27	B+	27	B	26	B	26	83.00-85.99	B+	27
	76.00-76.99	B	26	24	B	26	24	21	B	26	B	26			B	24	82.00-82.99	B	24
	75.00-75.99																81.00-81.99		
	73.00-74.99																80.00-80.99		
	72.00-72.99	B-	25	21	B-	25	22	18	B	25	B-	25			B	25	77.00-79.99	B	25
70.00-71.99	76.00-77.00																		
C	68.00-69.99	C+	24	18	C+	24	20		B-	24	C+	24	C	22	C	23	74.00-75.99	C	18
	67.00-67.99	C	23	C	22	18	C	22	C	22	C-	22			C	18	72.00-73.99		
	65.00-66.99																71.00-71.99		
	64.00-64.99																70.00-70.99		
	63.00-63.99	C-	22	C	22	18	C	22	C-	22	C-	22			C	18	69.00-69.99		
60.00-62.99	66.00-68.99																		
D	57.00-59.99	D+	20		C-	20			C-	20	D+	21	D	18			63.50-65.99	C-	18
	55.00-56.99	D	18	D	18	D	18	D	18	D-	18	D			18	61.00-63.49			
	53.00-54.99															58.50-60.99			
	50.00-52.99															56.00-58.49			

CHILE						
ECTS	grading system #	UCSC PC	grading system letter	UCSC PC	grading system description	UCSC PC
A	7.0	30 e lode	A	30	muy bueno	30
	6.8-6.9	30				
	6.5-6.7	29				
B	6.3-6.4	28	A-	28		
	6.0-6.2	27				
	5.8-5.9	26				
C	5.6-5.7	25	B+	25	bueno	24
	5.5	24				
	5.3-5.4	23				
D	5.0-5.2	22	B	23		
	4.8-4.9	21				
	4.5-4.7	20				
E	4.3-4.4	19	B-	20		
	4.0-4.2	18				
			C	18	suficiente	18

AY 2022/2023

CHINA																																							
China grades	grading system 1 (a)		UCSC PC	grading system 1 (b) core courses		UCSC PC	grading system 2		UCSC PC	grading system 3		UCSC PC	grading system 4		UCSC PC	grading system 5		UCSC PC	grading system 6		UCSC PC	grading system 7		UCSC PC	US grades														
	Fudan University; Peking University; Wuhan University			Peking University			Shandong University			Renmin University			Shanghai Jiao Tong University			Tsinghua University			Chinese University of Hong Kong			University of Hong Kong; Shanghai University of Finance and Economics																	
	%	letter		%	letter		%	letter		%	letter		%	letter		%	letter		%	letter		%	letter			%	letter												
A	90-100	A	30	94-100	A	30	90-100	A	30	90-100	A	30	95-100	A+	30	95-100	A	30	95-100	A	30	99-100	A+	30 e lode	A														
	85-89	A-	27	90-93	A-	27	85-89	A-	27	86-89	A-	27	85-89	A-	27	85-89	B+	27	87-89	B+	27	90-94	A-	28		90-94	A-	28	95-98	A	30								
B	82-84	B+	26	86-89	B+	26	82-84	B+	26	83-85	B+	26	80-84	B+	25	80-84	B	25	87-89	B+	27	87-89	B+	27	83-86	B	26	83-86	B	26	80-82	B-	25	80-82	B-	25			
	78-81	B	25	83-85	B	25	78-81	B	25	80-82	B	25	76-79	B-	24	75-79	B	24	77-79	B-	24	77-79	C+	24	77-79	C+	24	73-76	C	23	73-76	C	23	70-72	C-	22	70-72	C-	22
C	75-77	B-	23	80-82	B-	23	75-77	B-	23	73-75	C+	23	70-74	B-	22	70-72	C	22	73-76	C+	23	73-76	C	23	73-76	C	23	73-76	C	23	73-76	C	23	70-72	C-	22	70-72	C-	22
	72-74	C+	22	76-79	C+	22	71-74	C+	22	65-70	C	20	67-69	C+	21	67-69	C-	21	65-66	C	20	63-66	D+	20	65-69	D+	20	65-69	D+	20	65-69	D+	20	65-69	D+	20	65-69	D+	20
D	68-71	C	21	73-75	C	21	63-65	D+	19	63-65	D+	19	63-64	C-	19	63-64	C-	19	63-66	D+	20	63-66	D+	20	63-64	C-	19	63-64	C-	19	63-64	C-	19	63-64	C-	19	63-64	C-	19
	64-67	C-	20	71-72	C-	20	60-64	C-	18	60-62	D	18	60-62	D	18	60-62	D	18	60-62	D	18	60-62	D	18	60-62	D	18	60-62	D	18	60-62	D	18	60-62	D	18	60-62	D	18

COLOMBIA			
US grades	grading system 1	grading system 2	UCSC PC
A	10.0	5.0	30 e lode
	9.6-9.9	4.8-4.9	30
	9.4-9.5	4.7	29
	9.0-9.3	4.5-4.6	28
B	8.7-8.9	4.4	27
	8.3-8.6	4.2-4.3	26
	8.0-8.2	4.0-4.1	25
C	7.7-7.9	3.8-3.9	24
	7.3-7.6	3.6-3.7	23
	7.0-7.2	3.5	22
D	6.8-6.9	3.4	21
	6.5-6.7	3.2-3.3	20
	6.3-6.4	3.1	19
	6.0-6.2	3.0	18

AY 2022/2023

INDIA																																	
UK gr	grading system 1				ECTS	grading system 2					US gr	grading system 3																					
	University of Mumbai			UC PC		(a)		(b)		UC PC		(a)				UC PC	(b)		UC PC	(c)		UCSC PC		UC PC	(e)		UC PC	(f)		UC PC			
	%	#	α			%	#	α	#			α	%	#	α1		α2	%		#	α	%	#		α	under		post	# GPA		α	# GPA	α
1	70.00-100.00	7	O	30	A	90.1-100.0	9	A+	10	O	30L	90-100	10	A++	O	30L	90-100	10	O	30L	90-100	O	30L	30L	4.33	A+	30L	4.0	A	30	3.50-4.00	A	30
						80.1-90.0	8	A	9	A+	30	80-89	9	A+	A+	30	80-89	9	A+	30	80-89	D+	30	30	4.00	A	30	4.0	A	30	3.50-4.00	A	30
2.1	60.00-69.99	6	A	27	B	70.1-80.0	7	A-	8	A	28	70-79	8	A	A	28	70-79	8	A	28	75-79	D	28	27	3.77	A-	28	3.7	A-	28	2.50-3.49	B	26
						60.1-70.0	6	B+	7	B+	26	60-69	7	B	B+	25	60-69	7	B+	25	60-69	A	25	21	2.66	B-	25	2.6	B-	25	2.50-3.49	B	26
2.2	55.00-59.99	5	B	25	C	55.1-60.0	5	B	6	B	24	60-69	7	B	B+	25	60-69	7	B+	25	60-69	A	25	21	2.66	B-	25	2.6	B-	25	1.50-2.49	C	22
	50.00-54.99	4	C	23		50.1-55.0	4	B-	5	C	21	50-59	6	C	B	22	50-59	6	B	22	50-59	B	22	18	1.66	C-	22	1.7	C-	22	1.50-2.49	C	22
3	45.00-49.99	3	D	20	D	40.1-50.0	3	C+	4	P	18	40-49	5	D	C	18	40-49	5	C	19	40-49	C	18		1.33	D+	21	1.3	D+	20	0.50-1.49	D	18
	40.00-44.99	2	E	18		40.1-50.0	3	C+	4	P	18	40-49	5	D	C	18	40-49	5	C	19	40-49	C	18		1.00	D	20	1.3	D+	20	0.50-1.49	D	18

ISRAEL																				
US grades	grading system 1 Hebrew University of Jerusalem			UCSC PC	grading system 2 Bethlehem University			UCSC PC	grading system 3 Bar-Ilan University			UCSC PC	grading system 4 Tel Aviv University		UCSC PC					
	%	letter	%		#	letter	%		letter	%	letter									
A	95-100	A+	30 e lode	90-100	4.0	A	30	96-100	A+	30 e lode	97-100	A+	30 e lode							
	88-94	A	30											86-95	A	30	93-96	A	30	
	85-87	A-	28											85-89	3.5	B+	28	90-92	A-	28
B	82-84	B+	27	80-84	3.0	B	26	76-85	B	26	87-89	B+	27							
	78-81	B	26											83-86	B	26	80-82	B-	25	
	75-77	B-	25											77-79	2.5	C+	24	73-76	C	23
C	72-74	C+	24	70-74	2.0	C	22	66-75	C	22	70-72	C-	22							
	68-71	C	23											67-69	D+	21	63-66	D	20	
	65-67	C-	22											60-64	1.5	D+	20	60-62	D-	18
D	60-64	D+	21	60-64	1.0	D	18	60-65	D	18	60-62	D-	18							
	55-59	D	20											60-65	1.0	D	18	60-62	D-	18
	50-54	D-	18											60-65	1.0	D	18	60-62	D-	18

JAPAN															
US grades	grading system 1 Kyoto International University			UCSC PC	grading system 2 Akita International University			UCSC PC	grading system 3 Kobe University; Waseda University; Hitotsubashi University			UCSC PC			
	%	letter	%		# (GPA)	letter	# (GPA)		letter (a)	letter (b)					
A	98-100	A+	30 e lode	100	4.3	A+	30 e lode	4	S or A+	A	30				
	93-97	A	30									95-99	4.0	A	30
	90-92	A-	28									90-94	3.7	A-	28
B	87-89	B+	27	87-89	3.3	B+	27	3	A	B	26				
	83-86	B	26									83-86	3.0	B	26
	80-82	B-	25									80-82	2.7	B-	25
C	77-79	C+	24	77-79	2.3	C+	24	2	B	C	22				
	73-76	C	23									73-76	2.0	C	23
	70-72	C-	22									70-72	1.7	C-	22
D	67-69	D+	21	66-69	1.3	D+	20	1	C	D	18				
	63-66	D	20									60-65	1.0	D	18
	60-62	D-	18									60-65	1.0	D	18

MEXICO											
US grades	grading system 1					grading system 2			grading system 3 <small>Escuela de Negocios y Economía (UDLAP)</small>		
	%	#	UCSC PC	letter	UCSC PC	%	#	UCSC PC	undergraduate	master	UCSC PC
A	98-100	9.8-10	30 e lode	A	30	98-100	9.8-10	30 e lode	10.0	10.0	30 e lode
	95-97	9.5-9.7	30			95-97	9.5-9.7	30	9.8-9.9	9.8-9.9	30
	93-94	9.3-9.4	29	A-	28	93-94	9.3-9.4	29	9.7	9.7	29
	90-92	9.0-9.2	28			90-92	9.0-9.2	28	9.5-9.6	9.5-9.6	28
B	87-89	8.7-8.9	27	B+	27	88-89	8.8-8.9	27	9.3-9.4	9.3-9.4	27
	83-86	8.3-8.6	26	B	26	86-87	8.6-8.7	26	9.1-9.2	9.1-9.2	26
	80-82	8.0-8.2	25	B-	25	85	8.5	25	9.0	9.0	25
C	77-79	7.7-7.9	24	C+	24	83-84	8.3-8.4	24	8.8-8.9	8.8-8.9	24
	73-76	7.3-7.6	23	C	23	81-82	8.1-8.2	23	8.6-8.7	8.6-8.7	23
	70-72	7.0-7.2	22	C-	22	80	8.0	22	8.5	8.5	22
D	68-69	6.8-6.9	21	D+	20	78-79	7.8-7.9	21	8.3-8.4	8.3-8.4	21
	65-67	6.5-6.7	20			75-77	7.5-7.7	20	8.0-8.2	8.2	20
	63-64	6.3-6.4	19	D	18	73-74	7.3-7.4	19	7.8-7.9	8.1	19
	60-62	6.0-6.2	18			70-72	7.0-7.2	18	7.5-7.7	8.0	18

NEW ZEALAND									
US grades	grading system 1		UCSC PC	grading system 2		UCSC PC	grading system 3 <small>Victoria University of Wellington</small>		UCSC PC
	%	letter		%	letter		%	letter	
A	85-100	A+	30	85-100	A+	30	90-100	A+	30 e lode
	80-84	A	28	80-84	A	28	85-89	A	30
B	75-79	A-	27	75-79	A-	27	80-84	A-	28
	70-74	B+	25	70-74	B+	25	75-79	B+	27
C	65-69	B	24	65-69	B	24	70-74	B	25
	60-64	B-	22	60-64	B-	22	65-69	B-	24
D	55-59	C+	21	55-59	C+	20	60-64	C+	22
	50-54	C	20				55-59	C	20
	45-49	C-	18	50-54	C	18	50-54	C-	18

PERU					
US grades	grading system 1 <small>Universidad de Lima; Universidad del Pacífico; Pontificia Universidad Católica del Perú</small>		UCSC PC	grading system 2 <small>Universidad ESAN</small>	
	A	20		30	20
	19	28	19	28	
B	18	27	18	27	
	17	26	17	26	
C	16	24	16	24	
	15	23	15	23	
	14	22	14	22	
D	13	21	13	20	
	12	20			
		11	18	12	18

PUERTO RICO					
US grades	Puerto Rico grading system			UCSC PC	
	%	# (GPA)	letter		courses in the major
A	90-100	4.0	A	30	30
B	80-89	3.0	B	26	24
C	70-79	2.0	C	22	18
D	60-69	1.0	D	18	

SINGAPORE								
US grades	grading system 1 National University of Singapore NUS				grading system 2 Singapore Management University SMU			UCSC PC
	# (CAP)	UCSC PC	letter	UCSC PC	%	# (GPA)	letter	
A	5.0	30	A+	30 e lode	86-100	4.3	A+	30 e lode
			A	30	83-85	4.0	A	30
	4.5	28	A-	28	80-82	3.7	A-	28
B	4.0	27	B+	27	77-79	3.3	B+	27
	3.5	26	B	26	74-76	3.0	B	26
	3.0	25	B-	25	70-73	2.7	B-	25
C	2.5	24	C+	24	66-69	2.3	C+	24
	2.0	22	C	22	63-65	2.0	C	23
					60-62	1.7	C-	22
D	1.5	20	D+	20	53-59	1.3	D+	20
	1.0	18	D	18	50-52	1.0	D	18

SOUTH AFRICA												
US grades	grading system 1 Universiteit Stellenbosch; University of South Africa; University of the Free State			UCSC PC	grading system 2 University of Pretoria			UCSC PC	grading system 3 North-West University; University of Cape Town		UCSC PC	UK grades
	%	letter		%	letter		%	# - description				
A	90-100	A+	30L	90-100	A+	30L	75-100	1 first class	30	1		
	80-89	A	30	80-89	A	30						
	75-79	A-	28	75-79	A-	28						
B	72-74	B+	27	65-74	B+	25	70-74	2.1 upper second class	27	2.1		
	68-71	B	26									
	65-67	B-	25									
C	62-64	C+	24	55-64	B	22	60-69	2.2 lower second class	23	2.2		
	58-61	C	23									
	55-57	C-	22									
D	53-54	D+	20	50-54	B-	18	50-59	3 third class	18	3		
	50-52	D	18									

SOUTH KOREA							
US grades	grading system 1			UCSC PC	grading system 2		UCSC PC
	%	#	letter		# (GPA)	letter	
A	95-100	4.5	A+	30	4.3	A+	30 e lode
					4.0	A0	30
					3.7	A-	28
B	85-89	3.5	B+	27	3.3	B+	27
					3.0	B0	26
					2.7	B-	25
C	75-79	2.5	C+	24	2.3	C+	24
					2.0	C0	23
					1.7	C-	22
D	65-69	1.5	D+	20	1.3	D+	21
					1.0	D0	20
					0.7	D-	18

TAIWAN														
US grades	grading system 1 National Chengchi University (Taipei)					UCSC PC	grading system 2 (a) undergraduate National Taiwan University			UCSC PC	grading system 2 (b) graduate National Taiwan University			UCSC PC
	score	% undergraduate	% graduate	# (GPA)	letter		%	# (GPA)	letter		%	# (GPA)	letter	
	A	80-100	90-100	90-100	4		A	30	90-100		4.3	A+	30	
B	70-79	80-89	80-89	3	B	26	85-89	4.0	A	27	85-89	4.0	A	27
							80-84	3.7	A-	25	80-84	3.7	A-	25
C	60-69	70-79	75-79	2	C	22	77-79	3.3	B+	24	77-79	3.3	B+	23
							73-76	3.0	B	23	73-76	3.0	B	21
							70-72	2.7	B-	22	70-72	2.7	B-	18
							67-69	2.3	C+	21				
D	50-59	60-69	70-74	1	D	18	63-66	2.0	C	20				
							60-62	1.7	C-	18				

THAILAND										
US grades	grading system 1 (a-b) undergraduate Thammasat University				grading system 2 (a) graduate Thammasat University			grading system 2 (b) graduate		
	%	#	letter	UCSC PC	#	letter	UCSC PC	#	letter	UCSC PC
A	85-100	4.0	A	30	4.00	A	30	4.00	A	30
	75-84	3.5-3.7	B+	28	3.67	A-	28	3.67-3.75	A-	28
B	70-74	3.0	B	26	3.33	B+	27	3.25-3.33	B+	27
					3.00	B	25	3.00	B	25
C	65-69	2.5-2.7	C+	24	2.67	B-	24	2.67-2.75	B-	24
	60-64	2.0	C	22	2.33	C+	22	2.25-2.33	C+	22
D	50-59	1.5-1.7	D+	20	2.00	C	20	2.00	C	21
	40-49	1.0	D	18	1.00	D	18	1.67-1.75	C-	19
								1.00	D	18

UNITED STATES OF AMERICA														
US grades	letter	GPA	grading system 1 (a) Poole College of Management (North Carolina)		grading system 1 (b)		grading system 1 (c) Poole College of Management (North Carolina) courses required for degree		grading system 2 (a) D'Amore - McKim School of Business (Northeastern) Martha & Spencer Love School of Business (Elon University) California State University San Marcos		grading system 2 (b)		grading system 2 (c) D'Amore - McKim School of Business (Northeastern) - business courses Martha & Spencer Love School of Business (Elon University) - major courses & master	
			UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC		
A	A+	4.0	A+	30L	A+	30L	A+	30L						
	A		A	30	A	30	A	30	A	30	A	30	A	30
	A-		A-	28	A-	28	A-	28	A-	28	A-	28	A-	28
B	B+	3.3	B+	27	B+	27	B+	27	B+	27	B+	27	B+	26
	B		B	26	B	26	B	25	B	26	B	26	B	24
	B-		B-	25	B-	25	B-	24	B-	25	B-	25	B-	22
C	C+	2.3	C+	24	C+	24	C+	22	C+	24	C+	24	C+	20
	C		C	23	C	23	C	20	C	23	C	23	C	18
	C-		C-	22	C-	22	C-	18	C-	22	C-	22		
D	D+	1.3	D+	21					D+	21				
	D		D	20	D+	20			D	20	D+	20		
	D-		D-	18	D	18			D-	18	D	18		

AY 2022/2023

URUGUAY														
US grades	grading system 1 Universidad de la República			grading system 2 Universidad de Montevideo				grading system 3 Universidad Católica			grading system 4 Universidad ORT			
	#	description	UCSC PC	#	letter	description	UCSC PC	letter	description	UCSC PC	% 1	UCSC	% 2	UCSC PC
A	12	sobresaliente (S.S.S.)	30	12	A	sobresaliente (S.S.S.)	30	A	sobresaliente (S)	30	98-100	30 e lode	90-100	30
	11	sobresaliente muy bueno (S.S.MB.)	28	11	A-	sobresaliente muy bueno (S.S.MB.)	28				95-97	30		
B	10	muy bueno sobresaliente (MB.MB.S.)	26	10	B+	muy bueno sobresaliente (MB.MB.S.)	26	B	muy bueno (MB)	26	88-89	27		
	9	muy bueno (MB.MB.MB.)	24	9	B	muy bueno (MB.MB.MB.)	24				86-87	26		
C	8	muy bueno bueno (MB.MB.B.)	22	8	B-	muy bueno bueno (MB.MB.B.)	22	C	bueno muy bueno (BMB)	22	83-84	24	80-89	24
	7	bueno muy bueno (B.B.MB.)	20	7	C+	bueno muy bueno (B.B.MB.)	20				81-82	23		
D	6	bueno (B.B.B.)	19	6	C	bueno (B.B.B)	18	D	bueno (B)	18	78-79	21	70-79	18
	5	bueno regular (B.B.R.)									75-77	20		
	4	regular bueno (R.R.B.)	73-74								19			
	3	regular (R.R.R.)	70-72								18			

Legend

The conversion tables have been compiled on the basis of the grade distributions reported in the following tables:

European Credit Transfer and Accumulation System			
ECTS scale	%	cumulative %	UCSC PC grade
A	10	10	30 e lode
			30
			29
B	25	35	28
			27
			26
C	30	65	25
			24
			23
D	25	90	22
			21
			20
E	10	100	19
			18

US grading scale			
US grades	%	cumulative %	UCSC PC grade
A	25	25	30 e lode
			30
			29
			28
B	25	50	27
			26
			25
C	25	75	24
			23
			22
D	25	100	21
			20
			19
			18

The grade “30 e lode” has been assigned only when the outstanding of the student’s achievement is evident.