

TABELLE CONVERSIONE VOTI PROGRAMMA EXCHANGE

FACOLTÀ DI ECONOMIA E GIURISPRUDENZA

N.B. Le seguenti tabelle di conversione sono state redatte in base ai dati in possesso della Commissione *Double Degree e Mobilità Internazionale Studenti* - UCSC Piacenza-Cremona e sono da ritenersi valide e non modificabili, salvo indicazioni diverse presenti sul *Transcript of Records* emesso dall'Università ospitante al termine del suo soggiorno estero (e.g. variazione della scala di valutazione adottata dall'Università ospitante).

Applicable to students for validations carried out from May 2026 onwards.

May 1, 2026

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European Countries

AUSTRIA		
ECTS	Austrian grading system	UCSC PC
A	1	30
B	2	27
C	3	23
D		
E	4	18

BELGIUM				
ECTS	grading system 1	UCSC PC	grading system 2	UCSC PC
	Université Libre de Bruxelles (ULB)		Katholieke Universiteit (KU) Leuven; Université catholique de Louvain (UCL); Universiteit Gent; Université de Liège	
A	19.5; 20.0	30 e lode	20	30 e lode
	18.0; 18.5; 19.0	30	18; 19	30
	17.0; 17.5	29	17	29
B	16.5	28		
	15.5; 16.0	27	16	27
	15.0	26	15	26
C	14.5	25		
	13.5; 14.0	24	14	24
	13.0	23	13	23
D	12.5	22		
	11.5; 12.0	21	12	21
	11.0	20	11	20
E	10.5	19		
	10.0	18	10	18

BULGARIA		
ECTS	Bulgarian grading system	UCSC PC
A	6	30
B	5	27
C	4	23
D		
E	3	18

CROATIA		
ECTS	Croatian grading system	UCSC PC
A	5	30
B	4	27
C	3	23
D		
E	2	18

CYPRUS																
ECTS	Greek-Cypriot grading system University of Cyprus; Frederick University							Turkish-Cypriot grading system				US grading system University of Nicosia; Eastern Mediterranean University; Cyprus International University				US gr
	(a)			(b)		(c)		%	#	α	UC PC	%	# (GPA)	α	UC PC	
	%	# 1	UC PC	# 2	UC PC	description	UC PC									
A	96-100	9.6-10.0	30L	10	30	άριστα με διάκριση	30L	90-100	4.0	AA	30	93-100	4.0	A	30	
	90-95	9.0-9.5	30			άριστα	30									
	85-89	8.5-8.9	29													
B	82-84	8.2-8.4	28	8	27			85-89	3.5	BA	28	90-92	3.7	A-	28	
	78-81	7.8-8.1	27					87-89	3.3	B+	27					
	75-77	7.5-7.7	26					80-84	3.0	BB	26	83-86	3.0	B	26	
C	72-74	7.2-7.4	25	7	24	λίαν καλώς	24	75-79	2.5	CB	24	80-82	2.7	B-	25	
	68-71	6.8-7.1	24					77-79	2.3	C+	24					
	65-67	6.5-6.7	23					73-76	2.0	C	23					
D	62-64	6.2-6.4	22	6	21			70-74	2.0	CC	22	70-72	1.7	C-	22	
	58-61	5.8-6.1	21					67-69	1.3	D+	21					
	55-57	5.5-5.7	20					65-69	1.5	DC	20	63-66	1.0	D	20	
E	53-54	5.3-5.4	19	5	18	καλώς	18	60-64	1.0	DD	18	60-62	0.7	D-	18	
	50-52	5.0-5.2	18													

CZECH REPUBLIC										
ECTS	grading system 1				grading system 2					
	%	UCSC PC	# - description Czech Technical University in Prague	UCSC PC	%	UCSC PC	# 1 Charles University in Prague	UCSC PC	# 2 - description University of Economics Prague	UCSC PC
A	97-100	30 e lode	1 výborně	30	97-100	30 e lode	1	30	1 výborně	30
	93-96	30			93-96	30				
	90-92	29			90-92	29				
B	87-89	28	1.5 velmi dobře	27	87-89	28	1-	28		
	83-86	27			84-86	27				
	80-82	26			81-83	26				
C	77-79	25	2 dobře	24	79-80	25	2	24	2 velmi dobře	24
	73-76	24			77-78	24				
	70-72	23			75-76	23				
D	67-69	22	2.5 uspokojivě	21	72-74	22	2-	22		
	63-66	21			68-71	21				
	60-62	20			65-67	20				
E	55-59	19	3 dostatečně	18	63-64	19	3	18	3 dobře	18
	50-54	18			60-62	18				

DENMARK				
ECTS	old grading system	UCSC PC	new grading system	UCSC PC
A	13	30 e lode	12	30
	12	30		
	11	29		
B	10	27	10	27
C	9	25	7	24
	8	23		
D	7	21	4	21
E	6	18	02	18

ESTONIA						
ECTS	%	UCSC PC	#	letter	description	UCSC PC
A	98-100	30 e lode	5	A	suurepärane	30
	94-97	30				
	91-93	29				
B	88-90	28	4	B	väga hea	27
	84-87	27				
	81-83	26				
C	78-80	25	3	C	hea	24
	74-77	24				
	71-73	23				
D	68-70	22	2	D	rahuldav	21
	64-67	21				
	61-63	20				
E	56-60	19	1	E	kasin	18
	51-55	18				

FINLAND						
ECTS	grading system 1		UCSC PC	grading system 2		UCSC PC
	%			#	letter	
A	97-100	30 e lode	5	A	30	
	93-96	30				
	90-92	29				
B	87-89	28	4	B	27	
	83-86	27				
	80-82	26				
C	77-79	25	3	C	24	
	73-76	24				
	70-72	23				
D	67-69	22	2	D	21	
	63-66	21				
	60-62	20				
E	55-59	19	1	E	18	
	50-54	18				

FRANCE			
ECTS	grading system (a)		UCSC PC
	Audencia Business School; ESSCA École de Management; Groupe Sup de Co La Rochelle; ISARA (Lyon); Neoma Business School; Toulouse Business School; Université Catholique de Lille (FGES)		
	grading system (b)		
	Toulouse Business School (Dual Degree master students)		
A	18.00-20.00	18.00-20.00	30 e lode
	16.00-17.99	16.00-17.99	30
	15.00-15.99	15.00-15.99	29
B	14.00-14.99	14.00-14.99	28
	13.50-13.99	13.50-13.99	27
	13.00-13.49	13.00-13.49	26
C	12.50-12.99	12.50-12.99	25
	12.00-12.49	12.00-12.49	24
	11.70-11.99	11.70-11.99	23
D	11.30-11.69	11.30-11.69	22
	11.00-11.29	10.60-11.29	21
	10.70-10.99	10.00-10.59	20
E	10.30-10.69	9.00-9.99	19
	10.00-10.29	8.00-9.99	18

GERMANY

ECTS	grading system 1	grading system 2	UCSC PC	grading system 3	UCSC PC	grading system 4	UCSC PC
	ESB Business School			Universität Trier			
A	1.0	1.0	30 e lode	1.0	30 e lode	1	30
	1.3;1.2;1.1	1.3;1.2;1.1	30	1.3	30		
	1.5;1.4	1.5;1.4	29				
B	1.7;1.6	1.8;1.7;1.6	28	1.7	28	2	27
	1.8	2.2;2.1;2.0;1.9	27	2.0	27		
	2.0;1.9	2.5;2.4;2.3	26	2.3	26		
C	2.3;2.2;2.1	2.6	25			3	23
	2.7;2.6;2.5;2.4	2.8;2.7	24	2.7	24		
	3.0;2.9;2.8	3.0;2.9	23	3.0	23		
D	3.2;3.1	3.2;3.1	22	3.3	21		
	3.4;3.3	3.4;3.3	21				
	3.5	3.5	20				
E	3.7;3.6	3.7;3.6	19	3.7	19	4	18
	4.0;3.9;3.8	4.0;3.9;3.8	18	4.0	18		

GREECE

ECTS	grading system 1						grading system 2						US grades				
	(a)		(b)		(c)		(a)			(b)							
	# 1	UCSC PC	# 2	UCSC PC	letter	description	UCSC PC	#	letter	UCSC PC	# (GPA)	letter		UCSC PC			
A	9.51-10.00	30L	10	30L	A	άριστα	30	4.0	A	30	4.0	A	30	A			
	9.00-9.50	30	9 & 9.5	30													
	8.50-8.99	29	8.5	29													
B	8.20-8.49	28	8	27				3.7	A-	28	3.7	A-	28	B			
	7.80-8.19	27															
	7.50-7.79	26						7.5	26								
C	7.20-7.49	25	7	24	B	λίαν καλώς	24				2.7	B-	25	C			
	6.80-7.19	24						6.5	23								
	6.50-6.79	23															
D	6.20-6.49	22	6	21							1.7	C-	22	D			
	5.80-6.19	21						5.5	22								
	5.50-5.79	20															
E	5.30-5.49	19	5	18	Γ	καλώς	18				1.3	D+	20	D			
	5.00-5.29	18															

HUNGARY

ECTS	Hungarian grading system	UCSC PC
A	5	30
B	4	27
C	3	23
D		
E	2	18

ICELAND					
ECTS	grading system 1		UCSC PC	grading system 2	UCSC PC
	undergraduate	graduate			
A	9.7-10.0	9.7-10.0	30 e lode	10	30 e lode
	9.3-9.6	9.3-9.6	30	9.5	30
	9.0-9.2	9.0-9.2	29	9	29
B	8.7-8.9	8.7-8.9	28		
	8.3-8.6	8.3-8.6	27	8.5	27
	8.0-8.2	8.0-8.2	26	8	26
C	7.7-7.9	7.7-7.9	25		
	7.3-7.6	7.3-7.6	24	7.5	24
	7.0-7.2	7.0-7.2	23	7	23
D	6.7-6.9	6.8-6.9	22	6.5	22
	6.3-6.6	6.6-6.7	21		
	6.0-6.2	6.5	20	6	20
E	5.5-5.9	6.3-6.4	19	5.5	19
	5.0-5.4	6.0-6.2	18	5	18

IRELAND							
ECTS	grading system 1		grading system 2			grading system 3	
	DCU Business School		University College Dublin (UCD)			# - description - letter	UCSC PC
	%	UCSC PC	%	letter	UCSC PC		
A	80-100	30 e lode	76.67-100.00	A+	30 e lode	1 first class - A	30
	75-79	30	73.33-76.66	A	30		
	70-74	29	70.00-73.32	A-	29		
B	67-69	28	66.67-69.99	B+	28	2.1 upper second class - B	27
	63-66	27	63.33-66.66	B	27		
	60-62	26	60.00-63.32	B-	26		
C	57-59	25	56.67-59.99	C+	25	2.2 lower second class - C	23
	53-56	24	53.33-56.66	C	24		
	50-52	23	50.00-53.32	C-	23		
D	48-49	22	46.67-49.99	D+	22		
	46-47	21					
	44-45	20	43.33-46.66	D	20		
E	42-43	19				3 third class - D	18
	40-41	18	40.00-43.32	D-	18		

LATVIA		
ECTS	Latvian grading system	UCSC PC
A	10	30
	9	29
B	8	27
C	7	24
D	6	21
E	5	19
	4	18

LIECHTENSTEIN		
ECTS	Liechtenstein grading system	UCSC PC
A	6	30
B	5.5	27
C	5	24
D	4.5	21
E	4	18

LITHUANIA			
ECTS	#	description	UCSC PC
A	10	puikiai	30
B	9	labai gerai	27
C	8	gerai	24
D	7	vidutiniškai	22
	6	patenkinamai	20
E	5	silpnai	18

LUXEMBOURG		
ECTS	Luxembourgish grading system	UCSC PC
A	20	30 e lode
	18-19	30
	17	29
B	16	27
	15	26
C	14	24
	13	23
D	12	21
	11	20
E	10	18

MALTA					
ECTS	grading system 1		UCSC PC	grading system 2	UCSC PC
	%	letter		# - description	
A	95-100	A+	30	I first class	30
	80-94	A	29		
B	75-79	B+	27	IIA upper second class	27
	70-74	B	26		
C	65-69	C+	24	IIB lower second class	23
	55-64	C	23		
D	50-54	D+	21	III third class	18
E	45-49	D	18		

THE NETHERLANDS								
ECTS	grading system 1	UCSC PC	grading system 2 (a)	UCSC PC	grading system 2 (b)	UCSC PC	grading system 3	UCSC PC
	Avans School of International Studies (ASIS) Maastricht University		Tilburg University The Hague University of Applied Sciences Hogeschool Utrecht		Wageningen University		University of Groningen	
A	9.6-10.0	30L	10	30L	10	30L	10	30L
	8.6-9.5	30	9 & 9.5	30	9 & 9.5	30	9	30
	8.0-8.5	29	8.5	29	8.5	29		
B	7.7-7.9	28	8	28	8	27	8	27
	7.4-7.6	27						
	7.0-7.3	26	7.5	26				
C	6.8-6.9	25	7	24	7.5	25	7	23
	6.6-6.7	24						
	6.5	23			7	23		
D	6.3-6.4	22	6.5	21	6.5	21		
	6.1-6.2	21						
	6.0	20						
E	5.8-5.9	19	6	18	6	18	6	18
	5.5-5.7	18						

NORWAY		
ECTS	Norwegian grading system	UCSC PC
A	A	30
B	B	27
C	C	24
D	D	21
E	E	18

POLAND								
ECTS	grading system 1	UCSC PC	grading system 2		UCSC PC	grading system 3		UCSC PC
			(a)	(b)		(a)	(b)	
A	5.50	30 e lode	5.5 or 6.0	5+	30 e lode	5.0	5	30
	5.25-5.49	30	5.0	5	30			
	5.00-5.24	29						
B	4.84-4.99	28	4.5	4+	27	4.5	4+	27
	4.67-4.83	27						
	4.50-4.66	26						
C	4.44-4.49	25	4.0	4	24	4.0	4	24
	4.17-4.33	24						
	4.00-4.16	23						
D	3.84-3.99	22	3.5	3+	21	3.5	3+	21
	3.67-3.83	21						
	3.50-3.66	20						
E	3.25-3.49	19	3.0	3	18	3.0	3	18
	3.00-3.24	18						

PORTUGAL		
ECTS	grading system	UCSC PC
A	19-20	30 e lode
	17-18	30
	16	29
B	15	28
	14	27
	13,5	26
C	13	25
	12	24
D	11	22
E	10	19

ROMANIA		
ECTS	Rumanian grading system	UCSC PC
A	10	30
B	9	27
C	8	25
	7	23
D	6	21
E	5	18

RUSSIAN FEDERATION		
ECTS	Russian grading system	UCSC PC
A	5	30
B		
C	4	24
D		
E	3	18

SERBIA					
ECTS	%	UCSC PC	#	description	UCSC PC
A	98-100	30 e lode	10	одличан	30
	94-97	30			
	91-93	29			
B	88-90	28	9	изузетно добар	27
	84-87	27			
	81-83	26			
C	78-80	25	8	врло добар	24
	74-77	24			
	71-73	23			
D	68-70	22	7	добар	21
	64-67	21			
	61-63	20			
E	56-60	19	6	довољан	18
	51-55	18			

SLOVAKIA		
ECTS	Slovak grading system	UCSC PC
A	1	30
B	1.5	27
C	2	24
D	2.5	21
E	3	18

SLOVENIA		
ECTS	Slovenian grading system	UCSC PC
A	10	30
B	9	27
C	8	24
D	7	21
E	6	18

SPAIN					
ECTS	grading system 1		UCSC PC	grading system 2	UCSC PC
	(a)	(b)		# - description	
A	9.70-10.00	9.7-10.0	30 e lode	4 matricula de honor	30 e lode
	8.90-9.69	9.9-9.6	30	3 sobresaliente	30
	8.50-8.89	8.5-8.8	29		
B	8.20-8.49	8.2-8.4	28		
	7.90-8.19	7.9-8.1	27		
	7.50-7.89	7.5-7.8	26		
C	7.20-7.49	7.2-7.4	25	2 notable	24
	7.00-7.19	7.0-7.1	24		
	6.60-6.99	6.6-6.9	23		
D	6.20-6.59	6.2-6.5	22		
	5.90-6.19	5.9-6.1	21		
	5.50-5.89	5.5-5.8	20		
E	5.20-5.49	5.2-5.4	19	1 aprobado	18
	5.00-5.19	5.0-5.1	18		

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SWEDEN																							
ECTS	grading system 1						UC PC	grading system 2				UC PC	grading system 3						UC PC	grading system 4			UC PC
	Lund University (a); Malmö University (a); Stockholm School of Economics (a); Stockholm University; University of Gothenburg; University of Uppsala (a)							Stockholm School of Economics (b)					Lund University (b); University of Uppsala (b); Swedish University of Agricultural Sciences							Lund University (c); Malmö University (b); Umeå University; University of Uppsala (c)			
	%	1	2	3	4	#		%	#	description	%		letter 1	description	letter 2	#	description	%		letter	description		
A	85-100	VG+	AB+	A	A	5	30	80-100	5.0	utmärkt	30	85-100	MVG	mycket väl godkänd	AB	5	fem	30					
B	75-84	VG	AB-	B+	B	4	27	70-79	4.0	mycket väl godkänd	26								75-100	VG	väl godkänd	27	
C	65-74	G+	Ba	B	C	3	24					65-84	VG	väl godkänd	Ba	4	fyra	24					
D	55-64	G	B+	C+	D	2	21	60-69	3.5	väl godkänd	22												
E	50-54	G-	B-	C	E	1	18	50-59	3.0	godkänt	18	50-64	G	godkänt	B	3	tre	18					

SWITZERLAND								
ECTS	grading system 1		UCSC PC	grading system 2		UCSC PC		
	Universität Bern; Université de Lausanne; Université de Neuchâtel; Universität Zürich			Université de Genève			Università della Svizzera italiana	
A	6	30 e lode	6	30 e lode	10	30 e lode		
					5.75	30	9.5	30
					5.5	29	9	29
B	5.5	28	5.25	28	8.5	28		
					5	27	8	27
							7.5	26
C	5	25	4.75	25	7	25		
					4.5	22	6.5	24
D	4.5	22	4.25	20	6	22		
E	4	19	4	19	5	19		

TURKEY																
ECTS	grading system 1 (a) undergraduate				UCSC PC	grading system 1 (b) graduate			UCSC PC	grading system 2		UCSC PC	grading system 3		UCSC PC	US grades
	%	#	letter	%		#	letter	# (GPA)		letter	# (GPA)		letter			
	A	90-100	4.0	AA	30	90-100	4.0	AA	30	4.0	A	30	4.3	A+	30 e lode	
												4.0	A	30		
B	85-89	3.5	BA	28	85-89	3.5	BA	27	3.7	A-	28	3.7	A-	28	B	
	80-84	3.0	BB	26	80-84	3.0	BB	24	3.3	B+	27	3.3	B+	27		
C	75-79	2.5	CB	24	75-79	2.5	CB	21	3.0	B	26	3.0	B	26	C	
									2.7	B-	25	2.7	B-	25		
D	70-74	2.0	CC	22	70-74	2.0	CC	18	2.3	C+	24	2.3	C+	24	D	
	60-69	65-69	1.5	DC	20				2.0	C	23	2.0	C	23		
E	50-59	60-64	1.0	DD	18				1.7	C-	22	1.7	C-	22	D	
									1.3	D+	20	1.3	D+	20		
									1.0	D	18	1.0	D	18		

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UKRAINE														
ECTS	percentage grading system					Ukrainian grading system				Russian grading system				
	% 1 <small>Mikolayiv National University</small>	% 2 <small>Dnipropetrovsk University</small>	% 3	% 4 <small>Kyiv National Trade-Economics University</small>	UCSC PC	# 1	UCSC PC	# 2	UCSC PC	# 1	UCSC PC	# 2	description	UCSC PC
A	97-100	97-100	97-100	97-100	30L	11.50-12.00	30L	12	30L	5+	30L	5	відмінно	30
	93-96	93-96	93-96	93-96	30	10.50-11.49	30	11	30	5	30			
	90-92	90-92	90-92	90-92	29	10.00-10.49	29	10	29	5-	29			
B	87-89	87-89	87-89	87-89	28	9.50-9.99	28	9	27	4+	27			
	83-86	83-86	83-86	84-86	27	9.00-9.49	27							
	80-82	80-82	80-82	82-83	26	8.50-8.99	26							
C	75-79	77-79	77-79	80-81	25	8.00-8.49	25	8	25	4	25	4	добре	24
	70-74	73-76	73-76	77-79	24	7.50-7.99	24	7	23	4-	23			
	65-69	70-72	70-72	75-76	23	7.00-7.49	23							
D	62-64	67-69	68-69	73-74	22	6.50-6.99	22	6	21	3+	21			
	58-61	63-66	66-67	71-72	21	6.00-6.49	21							
	55-57	60-62	65	69-70	20	5.50-5.99	20							
E	53-54	55-59	63-64	65-68	19	5.00-5.49	19	5	19	3	19	3	задовільно	18
	50-52	50-54	60-62	60-64	18	4.00-4.99	18	4	18	3-	18			

UNITED KINGDOM													
ECTS	grading system 1				UCSC PC	grading system 2			grading system 3			grading system 4	
	<small>Lancaster University Management School (LUMS); London School of Economics</small>					University of Glasgow	UCSC PC	<small>London School of Economics</small>			# - description - letter	UCSC PC	
	undergraduate		graduate		#			letter	summer school				UCSC PC
	%	# - LUMS	%				%	"US" letter					
A	80.00-100.00	21.0-24.0	80.00-100.00	30L	22	A1	30L	80-100	A+	30L	1 first class - A	30	
	75.00-79.99	19.5-20.9	75.00-79.99	30	20-21	A3;A2	30	70-79	A	30			
	70.00-74.99	18.0-19.4	70.00-74.99	29	18-19	A5;A4	29						
B	67.00-69.99	17.1-17.9	68.00-69.99	28	17	B1	28	65-69	A-	28	2.1 upper second class - B	27	
	63.00-66.99	15.9-17.0	66.00-67.99	27	16	B2	27	60-64	B+	26			
	60.00-62.99	15.0-15.8	65.00-65.99	26	15	B3	26						
C	57.00-59.99	14.1-14.9	63.00-64.99	25	14	C1	25	50-59	B	24	2.2 lower second class - C	23	
	53.00-56.99	12.9-14.0	61.00-62.99	24	13	C2	24						
	50.00-52.99	12.0-12.8	60.00-60.99	23	12	C3	23						
D	48.00-49.99	11.4-11.9	58.00-59.99	22	11	D1	22	48-49	B-	22			
	46.00-47.99	10.8-11.3	56.00-57.99	21	10	D2	20	42-47	C+	20			
	45.00-45.99	10.5-10.7	55.00-55.99	20									
E	43.00-44.99	9.9-10.4	53.00-54.99	19	9	D3	18	40-41	C	18	3 third class - D	18	
	40.00-42.99	9.0-9.8	50.00-52.99	18									

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UNITED KINGDOM (cont.)			
ECTS	grading system 5 University of St Andrews		UCSC PC
	#	range	
A	20	16.5-20	30L
	19		30
	18		29
B	17	13.5-16.4	28
	16		27
	15		26
C	14	11.5-13.4	25
	13		24
	12		23
D	11	8.5-11.4	22
	10		21
	9		20
E	8	7-8.4	19
	7		18

Non-European Countries

ARGENTINA								
US grades	grading system 1		grading system 2			grading system 3		ECTS
	#	UCSC PC	#	letter	UCSC PC	#	UCSC PC	
A	9.75-10.00	30 e lode	10	A	30	10	30	A
	9.50-9.74	30						
	9.25-9.49	29	9	A-	28	9	27	
	9.00-9.24	28						
B	8.50-8.99	27	8	B+	26	8	24	B
	8.00-8.49	26						
	7.50-7.99	25						
C	7.00-7.49	24	7	B	24	7	21	C
	6.50-6.99	23						
	6.00-6.49	22						
D	5.50-5.99	21	5	C+	20	6	18	D
	5.00-5.49	20						
	4.50-4.99	19	4	C	18	6	18	
	4.00-4.49	18						

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AUSTRALIA																			
grading system %	UCSC PC	ECTS	grading system 1 University of South Australia	UCSC PC	grading system 2 University of Sidney; University of Technology Sidney; James Cook University; University of Southern Queensland; University of Queensland			UCSC PC	grading system 3 University of Melbourne	UCSC PC	grading system 4 La Trobe University; Australian National University; University of Western Australia		UCSC PC	grading system 5 University of Notre Dame		UCSC PC			US grades
					(a)	(b)	(c)				(a)	(b)		# (GPA)	letter	under	post (business)	post	
95-100	30 e lode	A	HD	30	HD	HD	7	30	H1	30	A	HD	30	4.00	A	30	30	30	A
90-94	30																		
85-89	29	B	D	27	D	A	6	27	H2A	27	B	D	26	3.67	A-	28	28	28	B
80-84	28																		
78-79	27																		
75-77	26																		
70-74	25	C	C	24	C	B	5	23	H2B	25	C	C	22	2.33	C+	24	22	20	C
68-69	24																		
65-67	23																		
60-64	22	D	P1	21							C	C	22	1.67	C-	22	18		C
58-59	21																		
55-57	20	E	P2	18	P	C	4	18	P	18	D	P	18	1.33	D+	20			D
53-54	19																		
50-52	18																		

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BRAZIL																
US grades	grading system 1				grading system 2						grading system 3				grading system 4	
	FGV															
	%	UCSC PC	#	UCSC PC	%	UCSC PC	#	UCSC PC	#	UCSC PC	%	UCSC PC	#	UCSC PC	letter - description	UCSC PC
A	98-100	30L	10	30L	98-100	30L	9.80-10.00	30L	10	30L	100	30L			A excelente; superior (SS)	30
	95-97	30	9.5	30	95-97	30	9.50-9.79	30	9.5	30	98-99	30	10	30		
	93-94	29			93-94	29	9.30-9.49	29			97	29				
	90-92	28	9	28	90-92	28	9.00-9.29	28	9	28	95-96	28	9.5	28		
B	87-89	27	8.5	27	87-89	27	8.70-8.99	27	8.5	27	93-94	27			B bom; médio superior (MS)	24
	83-86	26			83-86	26	8.30-8.69	26			90-92	26	9	26		
	80-82	25	8	25	80-82	25	8.00-8.29	25	8	25	87-89	25				
C	77-79	24	7.5	24	77-79	24	7.70-7.99	24	7.5	24	85-86	24	8.5	24	C acceptable; médio (MM)	18
	73-76	23			73-76	23	7.30-7.69	23			82-84	23				
	70-72	22	7	22	70-72	22	7.00-7.29	22	7	22	80-81	22	8	22		
D	65-69	21	6.5	21	68-69	21	6.80-6.99	21			78-79	21			C acceptable; médio (MM)	18
	60-64	20	6	20	65-67	20	6.50-6.79	20	6.5	20	75-77	20	7.5	20		
	55-59	19	5.5	19	63-64	19	6.30-6.49	19			73-74	19				
	50-54	18	5	18	60-62	18	6.00-6.29	18	6	18	70-72	18	7	18		

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CANADA																							
US grades	grading system 1	Alberta	UCSC PC		British Columbia	UCSC PC			Newfoundland and Labrador	UCSC PC	Ontario (a) Ryerson University		UCSC PC	Ontario (b) & Saskatchewan undergraduate Goodman School of Business - Brock University; Niagara College Canada		UCSC PC	Ontario (b) & Saskatchewan graduate Goodman School of Business - Brock University			UCSC PC	grading system 2	Quebec	UCSC PC
			under	graduate		under	master	Ph.D.			A+	A		A-	B+		B	B-	A+				
A	90.00-100.00	A+	30L	30L	A+	30L	30L	30L	A+	30L	A+	30L	A	90.00-100.00	30L	A+	90.00-100.00	30L	96.00-100.00	A+	30L		
	85.00-89.99	A	30	30	A	30	30	30	A	30	A	30		85.00-89.99	30	A	85.00-89.99	30	91.00-95.99	A	30		
	80.00-84.99	A-	28	28	A-	28	28	27	A-	28	A-	28		80.00-84.99	28	A-	80.00-84.99	28	86.00-90.99	A-	28		
B	77.00-79.99	B+	27	26	B+	27	26	24	B+	27	B+	27	B	77.00-79.99	27	B	77.00-79.99	27	83.00-85.99	B+	27		
	76.00-76.99		76.00-76.99	26		82.00-82.99																	
	75.00-75.99	75.00-75.99	25	81.00-81.99																			
	73.00-74.99	B	26	24	B	26	24	21	B	26	73.00-76.99	26		B	72.00-74.99		24	80.00-80.99					
	72.00-72.99	B-	25	21	B-	25	22	18	B-	25	B-	25		70.00-72.99	25		B	70.00-71.99	23	77.00-79.99	B	25	
	70.00-71.99		74.00-75.99	24		76.00-76.99																	
C	68.00-69.99	C+	24	18	C+	24	20	C	24	C+	24	C	67.00-69.99	24	C	67.00-69.99	22	72.00-73.99	B-	24			
	67.00-67.99		72.00-73.99																				
	65.00-66.99	C	23	C	23	C	23		63.00-66.99	23	C		23	65.00-66.99		21	71.00-71.99						
	64.00-64.99		70.00-70.99																				
	63.00-63.99	C-	22	C-	22	C-	22		60.00-62.99	22	C		22	63.00-64.99		20	70.00-70.99						
60.00-62.99	69.00-69.99																						
D	57.00-59.99	D+	20	D	18	D	18	D	18	D+	21	D	57.00-59.99	21	D	57.00-59.99	21	66.00-68.99	C+	22			
	55.00-56.99		63.50-65.99																				
	53.00-54.99	D-	20		D-		20		D-	20	53.00-56.99		20	D		20	61.00-63.49	C	20				
	50.00-52.99		58.50-60.99																				
56.00-58.49	56.00-58.49																						

CHILE						
ECTS	grading system #	UCSC PC	grading system letter	UCSC PC	grading system description	UCSC PC
A	7.0	30 e lode	A	30	muy bueno	30
	6.8-6.9	30				
	6.5-6.7	29				
B	6.3-6.4	28	A-	28		
	6.0-6.2	27				
	5.8-5.9	26				
C	5.6-5.7	25	B+	25	bueno	24
	5.5	24				
	5.3-5.4	23				
D	5.0-5.2	22	B-	20		
	4.8-4.9	21				
	4.5-4.7	20				
E	4.3-4.4	19	C	18	suficiente	18
	4.0-4.2	18				

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CHINA																										
China grades	grading system 1 (a)		UCSC PC	grading system 1 (b)		UCSC PC	grading system 2		UCSC PC	grading system 3		UCSC PC	grading system 4		UCSC PC	grading system 5		UCSC PC	grading system 6		UCSC PC	grading system 7		UCSC PC	US grades	
	Fudan University; Peking University; Wuhan University			Peking University			Shandong University			Renmin University			Shanghai Jiao Tong University			Tsinghua University			Chinese University of Hong Kong			University of Hong Kong; Shanghai University of Finance and Economics				
	%	letter	%	letter	%	letter	%	letter	%	letter	%	letter	%	letter	%	letter	%	letter	%	letter	%	letter				
A	90-100	A	30	94-100	A	30	90-100	A	30	90-100	A	30	95-100	A+	30	95-100	A	30	95-100	A	30	99-100	A+	30 e lode	A	
	85-89	A-	27	90-93	A-	27	85-89	A-	27	86-89	A-	27	85-89	A-	27	85-89	B+	27	87-89	B+	27	95-98	A	30		
B	82-84	B+	26	86-89	B+	26	82-84	B+	26	83-85	B+	26	85-89	A-	27	85-89	B+	27	87-89	B+	27	87-89	B+	27	B	
	78-81	B	25	83-85	B	25	78-81	B	25	80-82	B	25	80-84	B+	25	80-84	B	25	87-89	B+	27	83-86	B	26		
C	75-77	B-	23	80-82	B-	23	75-77	B-	23	76-79	B-	24	75-79	B	24	77-79	B-	24	80-82	B-	25	80-82	B-	25	C	
	72-74	C+	22	76-79	C+	22	71-74	C+	22	70-72	C	22	73-75	C+	23	75-79	B	24	77-79	C+	24	77-79	C+	24		
	68-71	C	21	73-75	C	21	65-70	C	20	66-69	C-	20	70-74	B-	22	73-76	C+	23	70-72	C-	22	70-72	C-	22		
	64-67	C-	20	71-72	C-	20	63-65	D+	19	65-66	C	20	67-69	C+	21	67-69	C-	21	63-66	D+	20	65-69	D+	20		
D	60-63	D	18	70	D	18	60-64	C-	18	60-62	D	18	60-62	D	18	60-62	D	18	60-62	D	18	60-64	D	18	D	

COLOMBIA			
US grades	grading system 1	grading system 2	UCSC PC
A	10.0	5.0	30 e lode
	9.6-9.9	4.8-4.9	30
	9.4-9.5	4.7	29
	9.0-9.3	4.5-4.6	28
B	8.7-8.9	4.4	27
	8.3-8.6	4.2-4.3	26
	8.0-8.2	4.0-4.1	25
C	7.7-7.9	3.8-3.9	24
	7.3-7.6	3.6-3.7	23
	7.0-7.2	3.5	22
D	6.8-6.9	3.4	21
	6.5-6.7	3.2-3.3	20
	6.3-6.4	3.1	19
	6.0-6.2	3.0	18

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INDIA																																			
UK Gr	grading system 1				ECTS	grading system 2					US Gr	grading system 3																							
	University of Mumbai			UC PC		(a) Indian Institute of Management Calcutta- IIMC		(b) University of Delhi; Bangalore University				UC PC	(a) Presidency University Kolkata; St. Xavier's College, Kolkata (honours degree)			UC PC	(b) St. Xavier's College, Kolkata (general degree)			UC PC	(c) Loyola College, Chennai		UCSC PC		(d) Indian Institute of Management Ahmedabad - IIMA		UC PC	(e)		UC PC	(f) Indian Institute of Management Bangalore - IIMB			UC PC	
	%	#	α			%	#	α	#	α			#	α	%		#	α1	α2		%	#	α	%	α	under		post	#		GPA	α	#		α
1	70.00-100.00	7	O	30	A	90.1-100.0	9	A+	10	O	30L	A	90-100	10	A++	A+	30L	90-100	10	O	30L	90-100	O	30L	30L	4.33	A+	30L	4.0	A	30	3.50-4.00	A	30	
2.1	60.00-69.99	6	A	27	B	70.1-80.0	7	A-	8	A	28	B	70-79	8	A	A	28	70-79	8	A	28	75-79	D	28	27	3.77	A-	28	3.7	A-	28	2.50-3.49	B	26	
						60.1-70.0	6	B+	7	B+	26		60-69	7	B	B+	25	60-69	7	B+	25	60-69	A	25	21	3.33	B+	27	3.3	B+	27				3.00
2.2	55.00-59.99	5	B	25	C	55.1-60.0	5	B	6	B	24	C	60-69	7	B	B+	25	60-69	7	B+	25	60-69	A	25	21	2.66	B-	25	2.7	B-	25	1.50-2.49	C	22	
						50.00-54.99	4	C	23	50.1-55.0	4		B-	5	C	21	50-59	6	C	B	22	50-59	6	B	22	50-59	B	22	18	2.33	C+				24
3	45.00-49.99	3	D	20	D	40.1-50.0	3	C+	4	P	18	D	40-49	5	D	C	18	40-49	5	C	19	40-49	C	18		1.33	D+	21	1.3	D+	20	0.50-1.49	D	18	
						40.00-44.99	2	E	18	E	40.1-50.0		3	C+	4	P	18	40-49	5	D	C	18	40-49	5	C	19	40-49	C	18		1.00				D

ISRAEL																
US grades	grading system 1 Hebrew University of			UCSC PC	grading system 2 Bethlehem University			UCSC PC	grading system 3 Bar-Ilan University			UCSC PC	grading system 4 Tel Aviv University		UCSC PC	
	%	letter	%		#	letter	%		letter	%	letter					
	A	95-100	A+		30 e lode	90-100	4.0		A	30	96-100		A+	30 e lode		97-100
88-94		A	30	86-95	A			30			93-96	A	30			
85-87		A-	28	85-89	3.5			B+			28	90-92	A-	28		
B	82-84	B+	27	80-84	3.0	B	26	76-85	B	26	87-89	B+	27			
	78-81	B	26											83-86	B	26
	75-77	B-	25											80-82	B-	25
C	72-74	C+	24	75-79	2.5	C+	24	66-75	C	22	77-79	C+	24			
	68-71	C	23											73-76	C	23
	65-67	C-	22											70-72	C-	22
D	60-64	D+	21	65-69	1.5	D+	20	60-65	D	18	67-69	D+	21			
	55-59	D	20											63-66	D	20
	50-54	D-	18											60-64	1.0	D

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JAPAN														
US grades	grading system 1		UCSC PC	grading system 2			UCSC PC	grading system 3		UCSC PC	grading system 4			UCSC PC
	%	letter		%	# (GPA)	letter		%	letter		# (GPA)	letter (a)	letter (b)	
A	98-100	A+	30 e lode	100	4.3	A+	30 e lode	96-100	A	30	4	S or A+	A	30
	93-97	A	30	95-99	4.0	A	30							
	90-92	A-	28	90-94	3.7	A-	28							
B	87-89	B+	27	87-89	3.3	B+	27	88-91	B+	27	3	A	B	26
	83-86	B	26	83-86	3.0	B	26	84-87	B	26				
	80-82	B-	25	80-82	2.7	B-	25	80-83	B-	25				
C	77-79	C+	24	77-79	2.3	C+	24	76-79	C+	24	2	B	C	22
	73-76	C	23	73-76	2.0	C	23	72-75	C	23				
	70-72	C-	22	70-72	1.7	C-	22	68-71	C-	22				
D	67-69	D+	21	66-69	1.3	D+	20	64-67	D+	20	1	C	D	18
	63-66	D	20											
	60-62	D-	18											

MEXICO												
US grades	grading system 1					grading system 2			grading system 3 <small>Escuela de Negocios y Economía (UDLAP)</small>			
	%	#	UCSC PC	letter	UCSC PC	%	#	UCSC PC	undergraduate	master	UCSC PC	
A	98-100	9.8-10	30 e lode	A	30	98-100	9.8-10	30 e lode	10.0	10.0	30 e lode	
	95-97	9.5-9.7	30			95-97	9.5-9.7	30	9.8-9.9	9.8-9.9	30	
	93-94	9.3-9.4	29			93-94	9.3-9.4	29	9.7	9.7	29	
	90-92	9.0-9.2	28			90-92	9.0-9.2	28	9.5-9.6	9.5-9.6	28	
B	87-89	8.7-8.9	27	B+	27	88-89	8.8-8.9	27	9.3-9.4	9.3-9.4	27	
	83-86	8.3-8.6	26	B	26	86-87	8.6-8.7	26	9.1-9.2	9.1-9.2	26	
	80-82	8.0-8.2	25	B-	25	85	8.5	25	9.0	9.0	25	
C	77-79	7.7-7.9	24	C+	24	83-84	8.3-8.4	24	8.8-8.9	8.8-8.9	24	
	73-76	7.3-7.6	23	C	23	81-82	8.1-8.2	23	8.6-8.7	8.6-8.7	23	
	70-72	7.0-7.2	22	C-	22	80	8.0	22	8.5	8.5	22	
D	68-69	6.8-6.9	21	D	18	78-79	7.8-7.9	21	8.3-8.4	8.3-8.4	21	
	65-67	6.5-6.7	20			75-77	7.5-7.7	20	8.0-8.2	8.2	20	
	63-64	6.3-6.4	19			73-74	7.3-7.4	19	7.8-7.9	8.1	19	
	60-62	6.0-6.2	18			70-72	7.0-7.2	18	7.5-7.7	8.0	18	

NEW ZEALAND									
US grades	grading system 1		UCSC PC	grading system 2		UCSC PC	grading system 3		UCSC PC
	%	letter		%	letter		%	letter	
A	85-100	A+	30	85-100	A+	30	90-100	A+	30 e lode
	80-84	A	28	80-84	A	28	85-89	A	30
B	75-79	A-	27	75-79	A-	27	80-84	A-	28
	70-74	B+	25	70-74	B+	25	75-79	B+	27
C	65-69	B	24	65-69	B	24	70-74	B	25
	60-64	B-	22	60-64	B-	22	65-69	B-	24
D	55-59	C+	21	55-59	C+	20	60-64	C+	22
	50-54	C	20	50-54	C	18	55-59	C	20
	45-49	C-	18				50-54	C-	18

PERU					
US grades	grading system 1		UCSC PC	grading system 2	
	<small>Universidad de Lima; Universidad del Pacifico; Pontificia Universidad Católica del Perú</small>			<small>Universidad ESAN</small>	
A	20		30	20	30
	19		28	19	28
B	18		27	18	27
	17		26	17	26
C	16		24	16	24
	15		23	15	23
	14		22	14	22
D	13		21		
	12		20	13	20
	11		18	12	18

PUERTO RICO					
US grades	Puerto Rico grading system			UCSC PC	
	%	# (GPA)	letter		courses in the major
A	90-100	4.0	A	30	30
B	80-89	3.0	B	26	24
C	70-79	2.0	C	22	18
D	60-69	1.0	D	18	

SINGAPORE								
US grades	grading system 1				grading system 2			UCSC PC
	# (CAP)	UCSC PC	letter	UCSC PC	%	# (GPA)	letter	
A	5.0	30	A+	30 e lode	86-100	4.3	A+	30 e lode
			A	30	83-85	4.0	A	30
	4.5	28	A-	28	80-82	3.7	A-	28
B	4.0	27	B+	27	77-79	3.3	B+	27
	3.5	26	B	26	74-76	3.0	B	26
	3.0	25	B-	25	70-73	2.7	B-	25
C	2.5	24	C+	24	66-69	2.3	C+	24
	2.0	22	C	22	63-65	2.0	C	23
					60-62	1.7	C-	22
D	1.5	20	D+	20	53-59	1.3	D+	20
	1.0	18	D	18	50-52	1.0	D	18

SOUTH AFRICA												
US grades	grading system 1 <small>Universiteit Stellenbosch; University of South Africa; University of the Free State</small>			UCSC PC	grading system 2 <small>University of Pretoria</small>			UCSC PC	grading system 3 <small>North-West University; University of Cape Town</small>		UCSC PC	UK grades
	%	letter		%	letter		%	# - description				
A	90-100	A+	30L	90-100	A+	30L	75-100	1 first class	30	1		
	80-89	A	30	80-89	A	30						
	75-79	A-	28	75-79	A-	28						
B	72-74	B+	27	65-74	B+	25	70-74	2.1 upper second class	27	2.1		
	68-71	B	26									
	65-67	B-	25									
C	62-64	C+	24	55-64	B	22	60-69	2.2 lower second class	23	2.2		
	58-61	C	23									
	55-57	C-	22									
D	53-54	D+	20	50-54	B-	18	50-59	3 third class	18	3		
	50-52	D	18									

SOUTH KOREA							
US grades	grading system 1			UCSC PC	grading system 2		UCSC PC
	%	#	letter		# (GPA)	letter	
A	95-100	4.5	A+	30	4.3	A+	30 e lode
					4.0	A0	30
					3.7	A-	28
B	85-89	3.5	B+	27	3.3	B+	27
					3.0	B0	26
					2.7	B-	25
C	75-79	2.5	C+	24	2.3	C+	24
					2.0	C0	23
					1.7	C-	22
D	65-69	1.5	D+	20	1.3	D+	21
					1.0	D0	20
					0.7	D-	18

TAIWAN														
US grades	grading system 1					UCSC PC	grading system 2 (a) undergraduate			UCSC PC	grading system 2 (b) graduate			UCSC PC
	score	% undergraduate	% graduate	# (GPA)	letter		%	# (GPA)	letter		%	# (GPA)	letter	
A	80-100	90-100	90-100	4	A	30	90-100	4.3	A+	30	90-100	4.3	A+	30
B	70-79	80-89	80-89	3	B	26	85-89	4.0	A	27	85-89	4.0	A	27
							80-84	3.7	A-	25	80-84	3.7	A-	25
C	60-69	70-79	75-79	2	C	22	77-79	3.3	B+	24	77-79	3.3	B+	23
							73-76	3.0	B	23	73-76	3.0	B	21
							70-72	2.7	B-	22	70-72	2.7	B-	18
							67-69	2.3	C+	21				
D	50-59	60-69	70-74	1	D	18	63-66	2.0	C	20				
							60-62	1.7	C-	18				

THAILAND										
US grades	grading system 1 (a-b) undergraduate				grading system 2 (a) graduate			grading system 2 (b) graduate		
	%	#	letter	UCSC PC	#	letter	UCSC PC	#	letter	UCSC PC
A	85-100	4.0	A	30	4.00	A	30	4.00	A	30
	75-84	3.5-3.7	B+	28	3.67	A-	28	3.67-3.75	A-	28
B	70-74	3.0	B	26	3.33	B+	27	3.25-3.33	B+	27
					3.00	B	25	3.00	B	25
C	65-69	2.5-2.7	C+	24	2.67	B-	24	2.67-2.75	B-	24
	60-64	2.0	C	22	2.33	C+	22	2.25-2.33	C+	22
D	50-59	1.5-1.7	D+	20	2.00	C	20	2.00	C	21
	40-49	1.0	D	18	1.00	D	18	1.67-1.75	C-	19
								1.00	D	18

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UNITED STATES OF AMERICA														
US grades	letter	GPA	grading system 1 (a) Poole College of Management (North Carolina)		grading system 1 (b)		grading system 1 (c) Poole College of Management (North Carolina) courses required for degree		grading system 2 (a) D'Amore - McKim School of Business (Northeastern) Martha & Spencer Love School of Business (Elon University) California State University San Marcos		grading system 2 (b)		grading system 2 (c) D'Amore - McKim School of Business (Northeastern) - business courses Martha & Spencer Love School of Business (Elon University) - major courses & master	
			UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC	UCSC PC		
A	A+	4.0	A+	30L	A+	30L	A+	30L						
	A		A	30	A	30	A	30	A	30	A	30	A	30
	A-		A-	28	A-	28	A-	28	A-	28	A-	28	A-	28
B	B+	3.3	B+	27	B+	27	B+	27	B+	27	B+	27	B+	26
	B	3.0	B	26	B	26	B	25	B	26	B	26	B	24
	B-	2.7	B-	25	B-	25	B-	24	B-	25	B-	25	B-	22
C	C+	2.3	C+	24	C+	24	C+	22	C+	24	C+	24	C+	20
	C	2.0	C	23	C	23	C	20	C	23	C	23	C	18
	C-	1.7	C-	22	C-	22	C-	18	C-	22	C-	22		
D	D+	1.3	D+	21					D+	21				
	D	1.0	D	20	D+	20			D	20	D+	20		
	D-	0.7	D-	18	D	18			D-	18	D	18		

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URUGUAY														
US grades	grading system 1 Universidad de la República			grading system 2 Universidad de Montevideo				grading system 3 Universidad Católica			grading system 4 Universidad ORT			
	#	description	UCSC PC	#	letter	description	UCSC PC	letter	description	UCSC PC	% 1	UCSC	% 2	UCSC PC
A	12	sobresaliente (S.S.S.)	30	12	A	sobresaliente (S.S.S.)	30	A	sobresaliente (S)	30	98-100	30 e lode	90-100	30
	11	sobresaliente muy bueno (S.S.MB.)	28	11	A-	sobresaliente muy bueno (S.S.MB.)	28				95-97	30		
B	10	muy bueno sobresaliente (MB.MB.S.)	26	10	B+	muy bueno sobresaliente (MB.MB.S.)	26	B	muy bueno (MB)	26	88-89	27		
											86-87	26		
C	9	muy bueno (MB.MB.MB.)	24	9	B	muy bueno (MB.MB.MB.)	24	C	bueno muy bueno (BMB)	22	83-84	24	80-89	24
	8	muy bueno bueno (MB.MB.B.)	22	8	B-	muy bueno bueno (MB.MB.B.)	22				81-82	23		
D	7	bueno muy bueno (B.B.MB.)	20	7	C+	bueno muy bueno (B.B.MB.)	20	D	bueno (B)	18	78-79	21	70-79	18
	6	bueno (B.B.B.)	19	6	C	bueno (B.B.B)	18				75-77	20		
	5	bueno regular (B.B.R.)									73-74	19		
	4	regular bueno (R.R.B.)	18								70-72	18		
	3	regular (R.R.R.)												

Legend

The conversion tables have been compiled on the basis of the grade distributions reported in the following tables:

European Credit Transfer and Accumulation System			
ECTS scale	%	cumulative %	UCSC PC grade
A	10	10	30 e lode
			30
			29
			28
B	25	35	27
			26
			25
C	30	65	24
			23
			22
D	25	90	21
			20
			19
E	10	100	18

US grading scale			
US grades	%	cumulative %	UCSC PC grade
A	25	25	30 e lode
			30
			29
			28
B	25	50	27
			26
			25
C	25	75	24
			23
			22
D	25	100	21
			20
			19
D	25	100	18

The grade “30 e lode” has been assigned only when the outstanding of the student’s achievement is evident.